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TREASURER'S REPORT FOR 2018.

For 2018, The SAHPA has made a small surplus of \$5,359.

This a very good result and the SAHPA Committee of Management should once again be commended for a successful year.

It is important to draw attention to the fact that the surplus is a result of donations from our members and in particular donations of birds to our end of season Top 30 Aggregate Flyers online auction. The Top 30 Sale which is run by Tim Fawcett's pigeonsales.com.au at no cost to SAHPA, generated income of \$5,949, it is great to get such good support from our members

Each year I get some queries that relate to GST. Not for Profit organisations such as the SAHPA must register for GST if their income is in excess of \$150,000 per annum, our income is in excess of \$176,000 per annum, so until we decrease in size below \$150,000 we will incur GST on all our charges such as membership, prepaid races fees, tossing, etc, it does mean we can claim GST back for fuel and other goods that we buy but we pay the Australian Tax Office much more for GST than input tax credits we claim. As per standard accounting practice the Profit and Loss statements exclude GST, for example membership paid of \$220 shows as \$200 in the Profit and Loss statement, the \$20 collected as GST is paid to the ATO, the same when we buy fuel for \$110, the Fuel expense shows as \$100 and \$10 is claimed back from ATO when we lodge our quarterly Business Activity Statement.

The Profit and Loss Statement is formatted so it is easier for members to better understand the various streams of income and expense, the Treasurer has made notations next to each item to help explain variances.

- A) Non Racing, Training and Product Sales Profit these are all the fixed costs of running the association such as Utilities, Honorariums, Insurance covered by membership subscriptions and life ring sales.
- B) Racing Income and Expenses
- C) Product Sales Income and Expenses Vaccines, Polo Shirts and Caps,
- D) Training Unit Income and Expenses

Our membership decreased from 178 to 169 this year. We had hoped that we would get some more members back after the first year after the rotavirus outbreak but that was not the case, we might get a few back in 2019 once the vaccine arrives. The fact is the membership is aging and we can expect membership to further decline.

Ring Sales are slightly up by \$3,726 which is encouraging for next season.

The SAHPA Committee have continued to work hard to keep down the fixed costs of running the SAHPA, but items such are electricity keep going up. Laser Works which paid for some car parking are no longer requiring this service so we will have \$1500 less income next year.

The Racing Income and Expenses both increased compared to last year as we returned to a normal full race program. We reverted back to a prepaid scheme, the calculation of the prepaid amount of birds was based on the numbers provided by clubs and looking up our table of forecast costs but once the amount of \$3.85 per bird was published, members registered less birds than they committed to a week earlier, this resulted in a <u>loss</u> on racing. For 2019 the new Committee of Management will review the prepaid scheme.

The Five Bird Pool series successfully provided members that participated with increased prizemoney, we paid out \$4,580 in prizes which was self funded, as Treasurer I promoted this series by donating \$100 in prizemoney for each of the 12 races back into this series and the remainder of my honorarium back to general funds. The cost of \$2 per bird, maximum 5 birds per race is not prohibitive in cost and provides opportunity for small team flyers to compete with large team flyers and I would encourage all members to participate in 2019.

The Drivers of our two units, Don Schwarz and Ray Pimlott have provided a great service to our members. The committee believe that providing Training services is important to keeping many flyers in the sport as it is hard for members to find the time and the cost is prohibitive for many of them to do their own training. The SAHPA Management Committee have the challenge of doing their best to keep the cost down for providing the Training services, we made some minor changes to avoid sending units when poor weather was forecast, but we incurred some unexpected repair costs, the charge of 20cents a bird is not covering the real cost of running these units. For 2019, we are working on options to still pick up birds from the same points but possibly only send one unit to the Training release points.

Yours in Sport,

GAVIN HARRIS

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